

# Attention Business Owners...

## Do You Want To Arm Yourself With Exceptional Selling Strategies That Will Drive More Customers Into Your Business & Help Win The 'Big' Sales?



If so, then this could be just the thing you need to overcome your customers objections and **convert enquiries into paying customers.**

If you are serious about massive profits then you will have to put yourself and your team through possibly the simplest yet most powerful sales training ever developed. This training starts here at the **Superior Sales Results Workshop**. At the end of this first training session you will come out armed with the strategies and skills to understand your customers needs and desires and have them coming back for more.



**Presented by NZ's #1  
Business Coach  
Marti Amos**

➤ A serial entrepreneur, Marti has owned and operated **7 businesses**, while also **coaching 227 businesses** over the last 6 ½ years

➤ Ranked **#2 in the world** out of 1287 coaches across 32 countries (November 2010)

### **"Superior Sales Results Workshop"**

**The Parenting Place  
300 Great South Road,  
Greenlane, Auckland**

**Friday 15<sup>th</sup> July, 2011**

**Seminar: 9:00am to 1pm  
Registration from 8.30am**

**Only \$197 each (normally  
\$297, save \$100)**

**Clients of Action Coach  
FREE+ 1 Free Attendee**

**Call Josh on (09) 368 1036  
to secure your seat or visit  
[www.martiamos.co.nz](http://www.martiamos.co.nz)**

### 7 reasons why should attend this Superior Sales Results Workshop

- 1 You will learn the essential skills to **uncover your customers needs** and desires using proven communication techniques.
- 2 You will be learn how to position yourself so that **customers seek you out** for business as opposed to you chasing them
- 3 You will learn how to completely **dominate your competitors** with your unique selling proposition
- 4 You will be taught the necessary skills to set up the sale from the first contact and have **your customers sell themselves**
- 5 You will be given the necessary tools to **build the right relationship** with your customers so they can earn referrals, testimonials and reorders for you

**BONUS!**

The opportunity for **5 seminar attendees** to sit down 1 on 1 with Marti for a **'2 hour profit finding session'** to identify how the strategies learnt at this workshop can be used specifically in your own business...

**actionCOACH**  
business coaching

**GRA**  
GILLIGAN ROWE + ASSOCIATES

**ZEALD**  
smart | results | online

# What Other Business Owners Say After Attending The Superior Sales Results Workshop

"Our turnover has more than **tripled from working with Marti**. Previously I had quoted 4 jobs over 6 months, since April this year and it's September now, I've quoted 46 jobs."

**Craig Shorrock , Owner of Reliant Residential**



Turnover has tripled since working with Marti

Weekly turnover up from \$30,000 to \$68,000

**Lee Smith, Owner Platinum Fitness**

"Before hiring Marti we'd been signing up approximately 19 people a week averaging about a \$30,000 turnover per week. Since working with Marti on our sales process we've been signing up approximately 43 people per week averaging a \$68,000 a week turnover. Marti has really turned our business around!"



**Rob Ewan, Owner Mr. Vintage**

"This time two years ago we were working out of my basement at home, just two of us."

We now have 4 full time staff, 3 part-timers and a store in Parnell!



Moved from the basement of his house to a Parnell store with 4 full time staff and 3 part-timers

To assure that your valuable time and money is well invested, you are protected with a better than 100% Money Back Guarantee

## Your Better Than 100% Money Back Guarantee

If you don't walk away from the Superior Sales Results Workshop with at least five ideas which will help increase your sales within the next 90 days then you'll get a **FULL REFUND** of your investment, plus you'll get to keep all the materials and bonus information.

Register Online at...

[www.martiamos.co.nz](http://www.martiamos.co.nz)

To secure one of the remaining **87 seats** call **Josh** right now on **(09) 368 1036**

To secure your seat call Josh right now on **09 368 1036 OR** FAX to **09 368 4089...**

☐ I'm a client of Zeald so my investment is just \$97 incl GST

☐ Normal Registration **\$297 incl GST**

☐ Client of Action Coach **FREE + one FREE attendee**

Name..... Mobile.....

Business..... Email.....

Address.....

Card Type (Please tick): ☐ **VISA** ☐ **MasterCard**

Credit Card #                 Expiry ...../.....

Name on Card..... Signature .....

